PERFECTPACKET

King Ranch Case Study

Perfect Packet Helps King Ranch Save $200K/Year With SD-WAN Co-Management

The Challenge

King Ranch, Inc., an agribusiness, was struggling with outdated network infrastructure. After deploying VeloCloud SD-WAN/SASE at 40 locations across Southern Texas, the company realized it needed a trusted partner to help manage and support its networking solution at each site.

KING RANCH

*"Perfect Packet's knowledge and ability to stay on top of things is what makes them an excellent partner. **I recommend Perfect Packet to anyone who uses SD-WAN.**"*

Dennis Tsybulski
IT Network Infrastructure
Engineering Manager, King Ranch

The Action

King Ranch turned to Perfect Packet to co-manage its VeloCloud SD-WAN/SASE solutions at the original 40 locations and pre-stage deployments for 15 new sites. Perfect Packet not only helps the agribusiness manage and maintain SD-WAN at each location but also provides circuit management and technical support – essentially becoming an extension of King Ranch's network engineering team.

The Results

With Perfect Packet providing co-management support, King Ranch **saves $120-150K each year** by maintaining a lean in-house IT team.

The ranching company also **saves several thousand dollars per month** thanks to Perfect Packet's circuit management services.

Since Perfect Packet stays on top of the SD-WAN solution, King Ranch enjoys **streamlined IT at all of its locations** across Texas.

The company now has a **scalable network solution and pre-staged deployments** for easy installation as new sites are added.

Altogether, switching to Perfect Packet's VeloCloud SD-WAN/SASE solution has helped King Ranch **save up to $200K annually.**